



Prima Additive announces the entry of Sodick into its share capital and a Business Alliance with the Japanese company

Collegno (Italy), 3 April 2024 – On March 29, 2024, an investment agreement was signed between Sodick Co. Ltd, a Japanese company listed on the Tokyo Stock Exchange, and the shareholders of Prima Additive – an Italian company part of Prima Industrie Group, controlled by Alpha Private Equity and Peninsula Capital funds, active in the production of industrial systems for metal additive manufacturing and other advanced laser technologies – through which the Japanese company will acquire a minority share of 9.5% through a reserved capital increase. The agreement will also allow the development of a business alliance between the two companies functional to the growth of the product portfolio relating to laser technologies for material processing of the two companies, focused in the field of industrial technologies for metal additive manufacturing.

Sodick boasts among its strengths the creation of high-speed and high-precision machine tools, as well as the production of systems for metal additive manufacturing and hybrid systems that combine additive and removal processes. Sodick also has a large customer base and sales network in the field of precision machinery around the world, particularly in Asia.

Prima Additive develops, manufactures, and sells systems for metal additive manufacturing using Laser Powder Bed Fusion technology, on which Sodick is also active, Direct Energy Deposition technology, as well as other advanced laser technologies, including remote laser welding and laser hardening, processes particularly used in the automotive sector. In addition to system development, one of Prima Additive's greatest strengths is its application capacity tested in various industrial sectors, including automotive, aerospace, jewelry and medical. In Europe, Prima Additive actively collaborates with universities and research centers and is recognized as one of the main players in the market of laser technologies for metal additive manufacturing.



The collaboration between Sodick and Prima Additive therefore turns out to be particularly interesting due to the complementarity of the offer of the two brands from the point of view of technologies, products, interested market sectors, customers, applications, and geographical areas.

Thanks to the business alliance agreement, Prima Additive and Sodick will cooperate in the field of metal additive manufacturing systems, a sector that is expected to grow in the coming years and in which the union of the skills of the two companies will allow important developments of new applications and new systems. Furthermore, the collaboration between the two companies will bring commercial synergies that will allow the promotion and cross-selling of the products of the two brands in the markets of Japan, Europe and the United States.

Prima Industrie, also following the capital increase reserved for Sodick, remains the reference shareholder of Prima Additive as well as its industrial partner.

On the occasion of signing the operation, Paolo Calefati, CEO of Prima Additive, declared: "We warmly welcome Sodick into our corporate structure: an investment by another important industrial partner that gives confidence in the company's growth path. This is a project in which possible and future synergies will be explored, at the center of which there will be the valorization of the complementarity of the products, but also of cultural differences. It is a project that brings together two companies that approach the world of metal additive manufacturing starting from the search for profitable and scalable applications thanks to an innovative mindset and a strong industrial tradition."

Images

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For more information

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Prima Additive

Prima Additive is the dynamic specialized company of Prima Industrie Group developing, manufacturing, selling, and distributing industrial metal Additive Manufacturing systems worldwide.

Benefiting from Prima Industrie's longstanding experience on laser machinery and services, Prima Additive provides strong support to its customers, developing innovative applications driven by the recent needs and demands in the main industrial sectors (i.e. aerospace, automotive, energy) where Additive Manufacturing is dynamically evolving.

Prima Additive covers the two main laser-based AM technologies (Powder Bed Fusion & Direct Energy Deposition) and has strong partnerships with strategic actors (Joint ventures with technology providers, Universities and Competences centres).

Prima Industrie

Prima Industrie Group is world leader in the development, production and sale of laser systems for industrial applications and sheet metal processing machinery, as well as industrial electronics and solutions for additive manufacturing.

With more than 40 years of experience, the Group has installed roughly 14,000 machines in more than 80 countries and is among the world leaders in its reference market. The Group employs about 1,900 people, operates manufacturing plants in Italy, Finland, the United States and China, and relies on a direct sales and after-sales presence worldwide.

www.primaindustrie.com

Alpha Private Equity

Alpha is an independent pan-European private equity fund currently managing approximately €2 billion. Alpha's investors include institutional investors such as pension funds, insurance companies, banks, endowments and funds of funds as well as family offices and entrepreneurs with whom Alpha has developed a long-lasting relationship.



Alpha invests in family businesses or spin-offs of large companies. With offices in Amsterdam, Frankfurt, Luxembourg, Milan and Paris, Alpha specializes in management buy-out transactions, with an emphasis on companies where it can effectively have a direct impact on value creation, accompanying and helping entrepreneurs and managers in both the organic and inorganic growth of the company.

www.alphape.com

Peninsula Capital

Peninsula Capital is a Luxembourg investment company specializing in the acquisition of minority or controlling stakes in European companies, mainly in Italy, Spain and France. Peninsula focuses on investments in companies characterized by strong fundamentals, market leadership positions and highly skilled and professional management with an extensive track record of success. Founded in 2015, Peninsula has completed 17 investments in a range between 30 million and 1 billion euros, and is distinguished by a long-term time horizon and flexibility of its investment criteria, allowing to create highly customized transaction structures aimed at collaborating with entrepreneurs, executives and shareholding families in Europe. The Peninsula Group, through various funds, has an endowment of over 1.7 billion euros, entirely dedicated to European investments.

www.peninsulacapital.co.uk